

LARRY OYA, C.P.M.
16655 Citronia Street
Northridge, California 91343
(818) 893-9596
larryoya@socal.rr.com

SUMMARY

Certified purchasing professional experienced in managing procurement services and purchasing processes. Food and Beverage manager with experience in oversight of multi-million dollar cinema chain concession operations in 33 multistate locations. Skilled in managing supplier relationships including negotiating supply agreements and conducting collaborative reviews of service performance to maximize profit and control costs.

SELECTED ACHIEVEMENTS

- Implemented Cinema Solutions (by Reactor Net), a web based e-procurement system at 35 locations, streamlining the ordering and purchasing process, increasing efficiency by saving time, eliminating errors, and providing audit accountability and historic data.
- Procured all equipment, furniture and supplies for 15 new theater builds and renovations from 1998 to 2005, including selection, delivery, installation, and start-up.
- Oversaw regulatory compliance and licensing, and implemented health safety self-inspections to maintain Health Department A grades at 100%.
- Administered bi-annual Food Safety Certifications for managers, maintaining safe food handling procedures and regulatory compliance.

PROFESSIONAL EXPERIENCE

DECURION CORPORATION, Los Angeles, California **1993 – 2009**
(Pacific Theatres Exhibition Corp. & ArcLight Cinema Company)

Manager, Purchasing (1999 – 2009)

Managed procurement for corporate office of 175 employees supporting Operations, Financial Accounting & Payroll, Information Technologies, Human Resources, and Property Management Departments

- Responsible for supply chain procurement and processes of supplies and services.
- Managed agreements for office supplies and equipment including networked multi-functional printers, scanners, fax machines, shredders, and postage machines.
- Service agreements for office coffee and vending, employee break areas, mail room supplies and services and reception desk.
- Negotiated purchases of and service agreements for multi-functional printers in multiple locations with a print volume of 1.6 million annually.

- Managed automobile fleet and reduced expense by \$1 million over three years.
- Managed operation of corporate store which procured, inventoried, and distributed gift certificates and gift cards, loyalty cards, uniforms, ticket stock, receipt roll paper, proprietary branded stationary and marketing materials to 33 locations in California and Hawaii.
- Renegotiated waste service agreements and implemented pick-up schedule processes resulting in cost savings of \$100 thousand.

Manager, Food & Beverage and Concessions (1999 -2009)

Pacific Theatres & ArcLight Cinemas, California and Consolidated Amusement Theatres, Hawaii (Hawaii Operations sold in 2008)

- Managed \$50 million annual concession and food service operations for 33 locations.
- Responsible for sourcing and purchasing \$20 million FF&E, Food & Beverage, and facility supplies annually.
- Negotiated and executed commodity & supply agreements.
- Managed vendor relations.
- Managed national supplier rebate and marketing subsidy programs.
- Supervised a team of five support members.

**Corporate Safety Officer
General Manager**

RELATED EXPERIENCE

CINEPLEX ODEON CORPORATION

**Regional General Manager, California & Arizona - Cineplex Odeon Corporation
District Manager, Canadian Odeon Theatres - acquired by Cineplex Odeon
Theater Manager, Odeon Theatres of Canada - acquired by Canadian Odeon**

CERTIFICATIONS

Certified Purchasing Manager, C.P.M. (2007)
Institute for Supply Management

Executive Concession Manager, ECM (2007)
Certified Concessions Manager, CCM (2004)
National Association of Concessionaires

“Successful Project Management” (1999) Cal Tech, Pasadena

MEMBERSHIPS/ASSOCIATIONS

National Association of Concessionaires
Institute for Supply Management (NAPM)
Board of Directors, V. P. Marketing